



Open Your Career to a New Horizon

Join a world leading group specialized in trade receivables management.

Coface, rated AA+ by Fitch Ratings, AA by S&P and Aa3 by Moody's, is a subsidiary of Natixis. Coface facilitates global business-to-business trade by offering its clients credit insurance, company information and ratings, receivables management and factoring. Founded in 1946, Coface now has a direct presence in 64 countries with 6,000 staff members.

Coface is expanding its Hong Kong team with the following position:

Senior Sales Executive

Job Duties:

- daily prospecting, tele-sales, company visits and meeting etc. for selling advertising, marketing information on internet, publication; or selling business information reports to corporate clients
- manage customer relationships for repeated business, annual renewal or cross-selling opportunities
- order follow-up, liaison with customer and proposal preparation
- prepare daily/weekly/monthly reports and carry out ad hoc projects as required

Requirements:

- Diploma/University graduate ideally in business or economics
 - 1-2 years working experience in telesales or direct/media marketing
 - fluent spoken and written English and Cantonese with Putonghua an advantage
 - mature, self-motivated, customer-focused and result-driven
 - have a strong sense of being responsive and meeting sales targets
 - able to work independently and attentive to details
 - good communication and interpersonal skills
 - open-minded and willing to take challenge
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We offer 5-day working week, medical benefits, attractive remuneration package and excellent career path to the right candidate. Interested parties please send detailed resume stating current and expected salary, and available date to hrdept@coface.com.hk.

Personal data collected will be used for recruitment purpose only.